

# YANGARRA RESOURCES LTD.

## MANAGEMENT'S DISCUSSION AND ANALYSIS

For the three months ended March 31, 2012

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*Management's discussion and analysis ("MD&A") of the financial condition and the results of operations should be read in conjunction with the March 31, 2012 unaudited consolidated financial statements and the December 31, 2011 audited consolidated financial statements of Yangarra Resources Ltd ("Yangarra" or "the Company"), together with the accompanying notes.*

*Additional information about Yangarra filed with Canadian securities commissions is available on-line at [www.sedar.com](http://www.sedar.com).*

*The MD&A has been prepared using information that is current to May 23, 2012.*

*The financial information presented herein has been prepared on the basis of International Financial Reporting Standards ("IFRS"). Throughout this discussion, percentage changes are calculated using numbers rounded to the decimal to which they appear. All references to dollar amounts are in Canadian dollars.*

**BOE Presentation** – *Production information is commonly reported in units of barrel of oil equivalent ("boe"). For purposes of computing such units, natural gas is converted to equivalent barrels of oil using a conversion factor of six thousand cubic feet to one barrel of oil. This conversion ratio of 6:1 is based on an energy equivalent wellhead value for the individual products. Such disclosure of boe may be misleading, particularly if used in isolation. Readers should be aware that historical results are not necessarily indicative of future performance.*

**Special Note Regarding Non-IFRS Measures** *This MD&A contains the terms "funds from (used in) operations" and "funds from (used in) operations per share", which should not be considered an alternative to or more meaningful than cash flow from (used in) operating activities as determined in accordance with IFRS. These terms do not have any standardized meaning as prescribed by IFRS. Yangarra's determination of funds from (used in) operations and funds from (used in) operations per share may not be comparable to that reported by other companies. Management uses funds from (used in) operations to analyze operating performance and leverage, and considers funds from (used in) operations to be a key measure as it demonstrates the Company's ability to generate cash necessary to fund future capital investments and to repay debt, if applicable. Funds from (used in) operations is calculated using cash flow from (used in) operating activities as presented in the statement of cash flows before changes in non-cash working capital. Yangarra presents funds from (used in) operations per share whereby per share amounts are calculated using weighted average shares outstanding consistent with the calculation of earnings per share.*

*The following table reconciles funds from (used in) operations to cash flow from (used in) operating activities, which is the most directly comparable measure calculated in accordance with IFRS:*

	2012	2011	
	Q1	Q4	Q1
Cash flow from (used in) operating activities	\$ 5,146,554	\$ 5,686,411	\$ 2,535,251
Changes in non-cash working capital	(3,209,178)	(6,431,984)	(878,778)
Funds from (used in) operations	\$ 1,937,376	\$ (745,573)	\$ 1,656,473

*The Company considers corporate netbacks to be a key measure as they demonstrate Yangarra's profitability relative to current commodity prices. Corporate netbacks are comprised of operating, funds flow and net loss netbacks. Operating netback is calculated as the average sales price of its commodities and then subtracts royalties, operating costs and transportation expenses. Funds flow netback starts with the operating netback and further deducts general and administrative costs, finance expense and adds finance income as well as realized gains on financial instruments. To calculate the net loss netback, Yangarra takes the funds flow netback and deducts share-based compensation expense as well as depletion*

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**YANGARRA RESOURCES LTD.**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**

For the three months ended March 31, 2012

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*and depreciation charges, accretion expense, unrealized gains on financial instruments, any impairment or exploration and evaluation expense and deferred income taxes. There is no IFRS measure that is reasonably comparable to netbacks.*

*Net debt and working capital (deficit), which represent current assets less current liabilities, excluding current derivative financial instruments, are used to assess efficiency, liquidity and the general financial strength of the Company. There is no IFRS measure that is reasonably comparable to net debt or working capital (deficit).*

**Forward-looking Statements** – *Certain information regarding the Company set forth in this report, including management's assessment of the Company's future plans and operations, contain forward-looking statements that involve substantial known and unknown risks and uncertainties. These risks and uncertainties, many of which are beyond the Company's control, include the impact of general economic conditions and specific industry conditions, volatility of commodity prices, currency fluctuations, imprecision of reserve estimates, environmental risks, competition from other producers, the lack of available qualified personnel or management, stock market volatility and ability to access sufficient capital from internal and external sources. The Company's actual results, performance or achievements could differ materially from those expressed in, or implied by, these forward-looking statements, and accordingly, no assurance can be given that any events anticipated by the forward-looking statements will transpire or occur, or if any of them do, what benefits the Company can derive from such events.*

## **Company Description and Outlook**

Yangarra is a junior oil and gas company engaged in the exploration, development and production of natural gas and oil with operations in Western Canada, with a main focus on Central Alberta, where the Company has extensive infrastructure and land holdings.

Yangarra is dedicated to creating value for its shareholders through its commitment to a clear business strategy and performance objectives. The Company's strategy is to increase the value of its corporate assets through the drill bit and by assembling a large focused land base in Central Alberta that features high-quality, long-life light oil and liquids-rich gas reserves. The Company has assembled a significant future drilling inventory and will strive to grow this inventory through drilling, geology and strategic acquisitions.

During the quarter ended March 31, 2012 the Company completed the following significant milestones:

- Production was 2,139 boe/d (42% oil and NGL's), which is a 24% increase from the fourth quarter 2011. Production rates and the natural gas split were higher than forecast due to higher than expected natural gas flush rates on two Glauconite wells and lower than expected declines.
- Oil and gas sales including royalty income was \$7.7 million with cash flow from operations of \$5.1 million (\$0.04 per share - basic) a 2% and 9% decrease from the fourth quarter of 2011, respectively.
- Operating costs for the first quarter, including \$0.76/boe of transportation costs, were \$5.65/boe this represents a 16% decrease from the fourth quarter of 2011.
- The Q1 2012 netback of \$31.85 per boe is a 16% decrease from the \$38.08 per boe reported in the fourth quarter of 2011. Realized prices were \$39.80/boe down 20% from \$49.88/boe in the fourth quarter of 2011 (realized natural gas prices decreased by 41%).
- Capital expenditures of \$7.6 million focused on drilling wells in Central Alberta
  - \$6.6 million spent on the drilling and completion of 4 gross (1.6 net) wells as well as the completion and tie in of 3.0 (0.8 net) wells from the 2011 drilling program .
  - \$1.0 million spent on land, geological work, equipment purchases and infrastructure development during the quarter.
- As at March 31, 2012, the Company had a working capital deficit of \$34 million (excluding mark to market on commodity contracts) resulting in a debt to annualized trailing quarter cash flow ratio of 1.6 to 1.
  - The increase in the debt to cash flow is a result of lower natural gas prices, realized hedging losses and unusually high Edmonton par vs. WTI differentials which negatively affected cash flow in the quarter.
  - Yangarra expects debt to cash flow ratios to improve markedly in the second quarter with minimal capital spending due to spring breakup.
- As at March 31, 2012, the \$10,000,000 of qualifying flow-through expenditures related to the flow-through shares issued in June 2011 had been fully spent.

### **Operations Update**

The Company is currently in spring breakup with the Company's contracted drilling rig presently in the shop being recertified. Drilling operations are expected to resume late June or early July. Given the current natural gas price environment the Company will execute a capital plan for the remainder of the 2012 that is focused on oil targets and funded with cash flow.

**YANGARRA RESOURCES LTD.**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**

For the three months ended March 31, 2012

Yangarra is proceeding with the installation of compression facilities in the Ferrier area at an existing third party facility which will result in four wells being placed on production that are currently tied into the facility but not producing due to facility constraints. The Company expects significant incremental liquids production from these wells which were recently completed and tested. In addition Yangarra expects to tie two additional producing wells into the facility that are currently shut in due to facility constraints at a different third party facility. The Company expects incremental net volumes to Yangarra of approximately 500 boe/d with this project.

In addition to the volumes above the Company has approximately 300 boe/d of behind pipe volume in a Glauconite well which is expected to be on-stream in Q3 together with 200 boe/d of dry gas production which has been shut in until natural gas prices improve in the Medicine Hat and Jaslan areas.

Current production is approximately 2,050 boe/d.

**Summary Financial Information**

	2012 Q1	Q4	2011 Q1
<b>Statements of Comprehensive (Loss) Income</b>			
Net income (loss) for the period (before tax)	\$ (983,334)	\$ (3,142,348)	\$ (882,666)
Net income (loss) for the period	\$ (1,790,789)	\$ (2,155,583)	\$ (2,230,631)
Net income (loss) per share - basic	\$ (0.02)	\$ (0.02)	\$ (0.03)
Net income (loss) per share - fully diluted	\$ (0.02)	\$ (0.02)	\$ (0.02)
<b>Statements of Cash Flow</b>			
Cash flow from (used in) operating activities	\$ 5,146,554	\$ 5,686,411	\$ 2,535,251
Cash flow from (used in) operating activities per share - basic	\$ 0.04	\$ 0.05	\$ 0.03
Cash flow from (used in) operating activities per share - fully diluted	\$ 0.04	\$ 0.05	\$ 0.03
<b>Statements of Financial Position</b>			
Property and equipment	\$ 122,891,333	\$ 119,374,220	\$ 80,990,090
Total assets	\$ 147,718,686	\$ 141,291,044	\$ 87,597,721
Working Capital (deficit), excluding MTM on commodity contracts and flow-through share obligation	\$ (33,920,294)	\$ (34,028,162)	\$ (11,472,461)
Shareholders equity	\$ 77,613,288	\$ 76,627,244	\$ 64,023,392
Weighted average number of shares - basic	117,494,735	116,336,405	85,987,807
Weighted average number of shares - fully diluted	118,962,415	123,740,262	93,649,398

**Business Environment**

	2012 Q1	Q4	2011 Q1
West Texas Intermediate ("WTI") (US\$/bbl)	\$ 102.94	\$ 94.02	\$ 94.25
AECO gas (Cdn\$/GJ)	\$ 2.03	\$ 3.29	\$ 3.61

Crude oil prices strengthened in the first quarter of 2012, with the West Texas Intermediate ("WTI") reference price averaging US\$102.94 per barrel compared to US\$94.02 per barrel in the fourth quarter of 2010. However, during the quarter, the Company was impacted by widening differentials to Edmonton par pricing, leading to lower realized prices on this commodity. The average realized price of Yangarra's crude oil was \$90.95/bbl for the first quarter of 2012 compared to \$86.66/bbl a year ago, while NGLs averaged \$64.96/bbl versus \$62.53/bbl in 2011.

**YANGARRA RESOURCES LTD.**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**  
For the three months ended March 31, 2012

During the three months ended March 31, 2012, benchmark natural gas prices in Canada fell 44% from the same period last year. AECO prices averaged \$2.03/GJ throughout the first quarter of 2012 compared to \$3.61/GJ a year ago. Yangarra's average realized gas price during the three-month period was \$2.09/mcf versus \$3.87/mcf last year.

**Results of Operations**

**Net petroleum and natural gas production, pricing and revenue**

	2012		2011	
	Q1	Q4	Q4	Q1
<b>Daily production volumes</b>				
Natural gas (mcf/d)	6,018	4,740		2,978
Oil (bbl/d)	438	536		258
NGL's (bbl/d)	347	258		86
Royalty income				
Natural gas (mcf/d)	1,481	545		61
Oil (bbl/d)	12	7		9
NGL's (bbl/d)	91	38		3
Combined (boe/d 6:1)	2,139	1,720		863
<b>Product pricing (includes royalty income)</b>				
Oil (\$/bbl)	\$ 90.95	\$ 93.54	\$ 86.66	\$ 86.66
NGL (\$/bbl)	64.96	55.18	62.53	62.53
Gas (\$/mcf)	2.09	3.52	3.87	3.87
Combined (\$/boe)	\$ 39.80	\$ 49.88	\$ 46.70	\$ 46.70
<b>Revenue</b>				
Petroleum & natural gas sales - Gross	\$ 6,907,412	\$ 7,555,427	\$ 3,628,974	\$ 3,628,974
Royalty income	839,177	335,618	104,430	104,430
Total sales	7,746,589	7,891,045	3,733,404	3,733,404
Royalty expense	(446,817)	(563,262)	(143,368)	(143,368)
Petroleum & natural gas sales - Net	\$ 7,299,772	\$ 7,327,783	\$ 3,590,036	\$ 3,590,036

Total revenue increased by 107% in Q1 2012 to \$7.7 million from \$3.7 million in the same period 2011, the increase is attributable to:

- a 15% decrease in average product prices; and
- a 148 % increase in production (on a boe basis).

Compared to the fourth quarter 2011, total gas sales decreased by 2%, the decrease is attributable to:

- a 20% decrease in average product prices; and
- a 24 % increase in production (on a boe basis).

The increased production in the first quarter of 2012 can be attributed to the drilling of 4 gross (1.6 net) wells and the completion and tie in of 3.0 (0.8 net) wells from the 2011 drilling program. In addition the Company experienced lower than expected declines in several Glauconite wells placed on stream in early January.

The overall average price earned by the Company was lower when compared to the same period in 2011 and the fourth quarter of 2011 due to significant decreases in the natural gas price. The price received for oil decreased from the fourth quarter 2011 as well due to the increased differential between Edmonton par and WTI.

**YANGARRA RESOURCES LTD.**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**  
For the three months ended March 31, 2012

The oil and NGL's split during the first quarter was 42% versus 49% in the fourth quarter of 2011, the decrease in the oil and NGL weighting is due to flush production from Glauconite wells that were tied-in during the first quarter.

As the Company focuses on oil targets for the remainder of 2012 and improves infrastructure to handle the liquid content, the oil and NGL weighting is expected to approach 50%.

**Royalty Income**

	2012		2011	
	Q1	Q4	Q4	Q1
Royalty Income	\$ 839,177	\$ 335,618	\$ 335,618	\$ 104,430

Royalty income increased significantly in first quarter of 2012 to \$839,177. The majority of royalty income is a result of the 15% sliding scale royalty purchased in the Willesden Green area in March 2010. At the end of 2010 four wells had been drilled on the royalty lands and during 2011 an additional eight wells were added bringing to the total to 12 wells generating the 15% royalty income.

**Royalty Expense**

	2012		2011	
	Q1	Q4	Q4	Q1
Royalty Expense	\$ 446,817	\$ 563,262	\$ 563,262	\$ 143,368
Per boe	\$ 2.30	\$ 3.56	\$ 3.56	\$ 1.85
As a % of sales	6%	7%	7%	4%

Royalties decreased from \$563,262 in the fourth quarter 2011 to \$446,817 for Q1 2012, the decrease results from additional wells being brought on-stream that are covered by the 5% royalty program.

Generally, royalty rates in Western Canada are sensitive to prevailing commodity prices and individual well production rates. The crown royalty rate on the new horizontal wells in Central Alberta is 5% for the earlier of 2 years or 60,000 boe of production.

**Production and Transportation Costs**

	2012		2011	
	Q1	Q4	Q4	Q1
Production costs	\$ 952,673	\$ 1,231,655	\$ 1,231,655	\$ 571,841
Per boe	\$ 4.89	\$ 7.78	\$ 7.78	\$ 7.36
Transportation costs	\$ 147,372	\$ 71,273	\$ 71,273	\$ 69,621
Per boe	\$ 0.76	\$ 0.45	\$ 0.45	\$ 0.90

Production and transportation costs decreased in the first quarter of 2012 to \$1,100,045 on a dollar basis and decreased by 31% on a per boe basis when compared to the fourth quarter of 2011. The decrease in operating costs is due to reductions in the staffing levels in the field and improvements in the Company's operating practices. Due to the reduction in natural gas pricing the Company made the decision to streamline the field operations to ensure netbacks were maximized.

**YANGARRA RESOURCES LTD.**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**  
For the three months ended March 31, 2012

**Depletion, depreciation and accretion**

	2012		2011	
	Q1	Q4	Q1	Q1
Depletion and depreciation	\$ 4,056,492	\$ 3,279,485	\$ 1,263,444	
Per boe	\$ 20.84	\$ 20.73	\$ 16.26	
Accretion	\$ 23,188	\$ 23,416	\$ 32,587	

Depletion and depreciation increased in the first quarter 2012 compared to the fourth quarter of 2011 due to increases in production first quarter of 2012. On a per boe basis the depletion remained relatively constant as the capital program resulted in equivalent additions to the reserve base.

**General and Administrative expenses ("G&A")**

	2012		2011	
	Q1	Q4	Q1	Q1
Gross G&A expenses	\$ 600,021	\$ 819,829	\$ 487,612	
G&A recoveries	(229,690)	(431,140)	(212,321)	
Net G&A expenses	\$ 370,331	\$ 388,689	\$ 275,291	
Per boe	\$ 1.90	\$ 2.46	\$ 3.54	

G&A costs in the first quarter remained relatively constant when compared to the fourth quarter of 2011 as the Company believes it has put the majority of the team together to grow the Company's production base, increases from the same period in 2011 are due to increases in head office staff. On a per boe basis G&A costs decreased by 23% due to production growth. In order to maximize cash flow during this period of low commodity prices the Company will continue to target low G&A/boe costs.

**Other expenses**

	2012		2011	
	Q1	Q4	Q1	Q1
Interest and financing fees	\$ 257,061	\$ (6,231)	\$ 54,266	
Dividends on preferred shares	\$ -	\$ -	\$ 8,960	
Stock-based compensation	\$ 231,000	\$ 258,300	\$ 1,275,455	

Interest and financing fees for the three months ended March 31, 2011 is for interest on the revolving operating demand loan for which the average amount drawn in 2012 was \$26,450,000.

During the three months ended March 31, 2012, the Company granted a total of 450,000 stock options which vested immediately. The total fair value of the options was estimated at \$231,000.

**Deferred Taxes**

	2012		2011	
	Q1	Q4	Q1	Q1
Deferred Income Tax (recovery) expense	\$ 807,455	\$ (986,765)	\$ 1,347,965	

**YANGARRA RESOURCES LTD.**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**  
For the three months ended March 31, 2012

During the first three months of 2012, the Company recorded a deferred income tax expense of \$807,455 compared to an expense of \$1,347,965 last year. For 2012, this expense is a function of the overall net loss adjusted for tax related to the eligible capital expenditures being spent in relation to the June 2011 flow-through share issuance. As these eligible costs are incurred, the Company reverses the flow-through share premium liability and recognizes the deferred income tax expense at that time.

Yangarra does not have current income taxes payable and does not expect to pay current income taxes in 2012 as the Company had estimated tax pools of \$91 million available at March 31, 2012.

**Commodity price risk contracts**

	2012 Q1	2011 Q4	2011 Q1
Commodity contract settlement	\$ (425,781)	\$ 161,775	\$ 29,624
Change in fair value of commodity contracts	(1,819,208)	(5,385,319)	(846,431)
	\$ (2,244,989)	\$ (5,223,544)	\$ (816,807)

As at March 31, 2012, the Company was committed to the following commodity price risk contracts for the sale of oil:

2012 Hedges:

- 100 bbl/d from January 1 to December 31, 2012 at a fixed price of \$99.00 CAD/bbl;
- 200 bbl/d from January 1 to December 31, 2012 at a fixed price of \$97.00 CAD/bbl;
- 200 bbl/d from January 1 to December 31, 2012 at a fixed price of \$90.00 CAD/bbl;
- 100 bbl/d from January 1 to December 31, 2012 at a fixed price of \$93.25 CAD/bbl; and
- 100 bbl/d from January 1 to December 31, 2012 at a fixed price of \$100.00 CAD/bbl.

2013 Hedges:

- 200 bbl/d from January 1 to December 31, 2013 at a fixed price of \$98.00 CAD/bbl;
- 100 bbl/d from January 1 to December 31, 2013 at a fixed price of \$97.50 CAD/bbl;
- 200 bbl/d from January 1 to December 31, 2013 at a fixed price of \$98.30 USD/bbl;
- 100 bbl/d from January 1 to December 31, 2013 at a fixed price of \$98.00 USD/bbl; and
- 100 bbl/d from January 1 to December 31, 2013 at a fixed price of \$104.80 USD/bbl.

2014 Hedges:

- 100 bbl/d from January 1 to December 31, 2013 at a fixed price of \$98.00 CAD/bbl;
- 100 bbl/d from January 1 to December 31, 2013 at a fixed price of \$97.50 CAD/bbl; and
- 100 bbl/d from January 1 to December 31, 2013 at a fixed price of \$98.30 USD/bbl.

As at March 31, 2012, the Company was committed to the following commodity price risk contracts on the AECO basis:

- Sold calls on 200 bbl/d for 2013 at \$110 US/bbl to purchase 1.0 mmcf/s at \$5.25/gj for summer 2012.

The mark-to market on the hedges was in a loss position of \$3,311,083 as at March 31, 2012 (December 31, 2011 – \$1,491,875).

**YANGARRA RESOURCES LTD.**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**  
For the three months ended March 31, 2012

**Company Netbacks (\$/boe)**

	2012		2011	
	Q1	Q4	Q4	Q1
Sales Price	\$ 35.49	\$ 46.09	\$ 46.09	\$ 45.35
Royalty income	4.31	3.79	3.79	1.34
Royalty expense	(2.30)	(3.56)	(3.56)	(1.85)
Production costs	(4.89)	(7.78)	(7.78)	(7.36)
Transportation costs	(0.76)	(0.45)	(0.45)	(0.90)
<b>Operating netback</b>	<b>31.85</b>	<b>38.08</b>	<b>38.08</b>	<b>36.60</b>
G&A and other (excludes non-cash items)	(1.90)	(2.46)	(2.46)	(3.54)
Realized gain (loss) on financial instruments	(2.19)	1.02	1.02	0.38
Finance expenses	(1.32)	0.04	0.04	(0.81)
<b>Cash flow netback</b>	<b>26.44</b>	<b>36.69</b>	<b>36.69</b>	<b>32.62</b>
Depletion and depreciation	(20.84)	(20.73)	(20.73)	(16.26)
Accretion	(0.12)	(0.15)	(0.15)	(0.42)
Stock-based compensation	(1.19)	(1.63)	(1.63)	(16.41)
Unrealized gain (loss) on financial instruments	(9.35)	(34.04)	(34.04)	(10.89)
Deferred income tax	(4.15)	6.24	6.24	(17.35)
<b>Net loss netback</b>	<b>\$ (9.20)</b>	<b>\$ (13.62)</b>	<b>\$ (13.62)</b>	<b>\$ (28.71)</b>

The first quarter 2012 operating netback of \$31.85 per boe is a 16% decrease from the \$38.08 per boe reported in the fourth quarter of 2011. The decrease in operating netbacks from the fourth quarter of 2011 is due to decreased natural gas pricing.

**Liquidity and Capital Resources**

The following table summarizes the change in working capital during the three months ended March 31, 2012 and year ended December 31, 2011:

	Three Months Ended March 31, 2012	Year Ended December 31, 2011
Working capital (deficit) - beginning of period <sup>(1)</sup>	\$ (34,028,162)	\$ (11,472,461)
Cash flow from (used in) operating activities	5,146,554	16,341,180
Capital expenditures	(7,584,519)	(64,608,688)
Issuance of shares	2,545,833	25,711,807
<b>Working capital (deficit) - end of period <sup>(1)</sup></b>	<b>\$ (33,920,294)</b>	<b>\$ (34,028,162)</b>
Credit facility limit	\$ 42,000,000	\$ 40,000,000

*(1) Excludes non-cash change in fair value of commodity contracts*

# YANGARRA RESOURCES LTD.

## MANAGEMENT'S DISCUSSION AND ANALYSIS

For the three months ended March 31, 2012

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As at March 31, 2012, the Company had a working capital deficit of \$34 million (excluding mark to market on commodity contracts) consistent with the working capital deficit of \$34 million at December 31, 2011. The Company's mandate was to match cash flow to capital expenditures throughout 2012 and the \$5.1 million of cash flow plus the \$2.5 million from the exercise of warrants allowed the Company to meet this target in the first quarter of 2012.

During the three months ended March 31, 2012, the Company generated \$5.1 million of cash flow from operations compared to \$2.5 million in the 2011 comparative period and \$5.7 million in the fourth quarter of 2011. Cash flow from operations was lower for the 2012 period when compared to the fourth quarter of 2011 due primarily to the decrease in natural gas revenue. The increase from the same period in 2011 is due to increased production volumes.

Annualizing the three month cash flow ending March 31, 2012 and using the March 31, 2012 working capital amount (excluding commodity contract liability) the Company has a debt to cash flow ratio of 1.6 to 1. The increase in the debt to cash flow is a result of lower natural gas prices, realized hedging losses and unusually high Edmonton par vs. WTI differentials which negatively affected cash flow in the quarter. Yangarra expects debt to cash flow ratios to improve markedly in the second quarter with minimal capital spending due to spring breakup.

As at March 31, 2012, the \$35,595,380 (December 31, 2011 – \$26,245,533) reported amount of bank debt was comprised of \$28,450,000 (December 31, 2011 – \$24,450,000) drawn on the revolving operating demand loan and \$7,145,380 (December 31, 2011 – \$1,795,533) of bank overdraft. The Company is subject to a financial covenant with respect to working capital, which the Company was in compliance with at March 31, 2012. The facility is secured by a fixed and floating charge on the assets of the Company and is secured by a general security agreement.

As at March 31, 2012, the maximum amount available under the revolving operating demand loan was \$42,000,000 (December 31, 2011 – \$40,000,000) at an interest rate of bank prime plus 1.0% per annum, payable monthly. The Company is compliant with all debt covenants as at March 31, 2012.

### Capital Spending

Capital spending is summarized as follows:

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	2012		2011
	Q1	Q4	Q1
Land and lease rentals	\$ 147,489	\$ 740,630	\$ 1,339,435
Drilling and completion	6,621,898	15,727,731	14,286,734
Geological and geophysical	154,180	162,825	170,632
Equipment	651,953	3,104,371	2,327,862
	<u>\$ 7,575,520</u>	<u>\$ 19,735,557</u>	<u>\$ 18,124,663</u>

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Capital expenditures were \$7.6 million in the first quarter of 2012 focused on drilling wells in Central Alberta. \$6.6 million was spent on the drilling and completion of 4 gross (1.6 net) wells as well as the completion and tie in of 3.0 (0.8 net) wells from the 2011 drilling program. \$1 million was spent on land, geological work, equipment purchases and infrastructure development during the quarter. The Company will spend minimal capital in the second quarter of 2012 due to spring breakup.

### Decommissioning Liabilities

As at March 31, 2012, the undiscounted fair value of the asset retirement obligation associated with the Company's existing properties was estimated to be \$6,266,813 for which \$4,910,497 has been recorded using a discount rate of 1.72% - 2.11%, an inflation rate of 2% and an estimated weighted average timing of cash flows of 8.7 years.

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**YANGARRA RESOURCES LTD.**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**  
For the three months ended March 31, 2012

## Off Balance Sheet Arrangements

There were no off balance sheet arrangements, other than the office and truck lease commitment which is accounted for as an operating lease.

## Related Party Transactions

During the three months ended March 31, 2012 and 2011, the Company was charged or invoiced the following amounts by certain of its officers and directors and by companies controlled by certain of the Company's officers and directors:

	2012		2011	
	Q1	Q4	Q1	Q1
Administration and consulting fees	\$ 47,048	\$ 60,000	\$ 51,000	
Production and capital expenditures	35,966	104,451	69,240	
	<u>\$ 83,014</u>	<u>\$ 164,451</u>	<u>\$ 120,240</u>	

Included in accounts payable and accrued liabilities at March 31, 2012 is \$15,989 (December 31, 2011 – \$117,020) relating to the above transactions. These transactions were in the normal course of operations and were measured at the exchange amount, which is the amount of consideration established and agreed to by the related parties.

## Share Capital

Details of changes in the number of outstanding equity instruments are detailed in the following table:

	Common Shares	Preferred Shares	Warrants	Stock Options
<b>Balance - December 31, 2011</b>	<b>116,607,057</b>	-	<b>8,955,500</b>	<b>11,353,800</b>
Grant of options				450,000
Forfeiture of options				(500,000)
Exercise of warrants	5,091,666	-	(5,091,666)	-
Expiry of warrants			(2,430,834)	-
<b>Balance - March 31, 2012</b>	<b>121,698,723</b>	-	<b>1,433,000</b>	<b>11,303,800</b>
Grant of options				935,000
Forfeiture of options				(800,000)
Exercise of warrants	13,000	-	(13,000)	-
<b>Balance - Date of MD&amp;A</b>	<b>121,711,723</b>	-	<b>1,420,000</b>	<b>11,438,800</b>

## Contingency

In December 2009, the Company terminated the Standstill Agreement that it had with an industry partner regarding a joint producing property and served that industry partner with a Statement of Claim issued from The Court of Queen's Bench of Alberta, by which the Company claims breach of the agreements between the parties, gross negligence and default of operator. The Company seeks judgment for specified and such further damages to be determined by the Court, as well as appointment as operator. The Company significantly increased the statement of claim based on the information provided by the

**YANGARRA RESOURCES LTD.**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**  
For the three months ended March 31, 2012

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defendant expects the matter to go to trial during 2012. The potential outcome of the lawsuit and claims are undetermined, however, they may be material. As the likely outcome of this litigation cannot be determined at this time, no provision has been made in the consolidated financial statements.

## **Commitments**

The Company had until December 31, 2012 to incur \$10,000,000 of qualifying flow-through expenditures related to flow-through shares issued in June 2011. As at March 31, 2012, the flow-through commitment had been fully spent.

The Company has entered into lease agreements for office premises, field equipment and Company vehicles with estimated minimum annual payments as follows:

2012	\$	140,045
2013	\$	109,695

## **Financial Instruments and Financial Risk Management**

The Company's financial instruments include accounts receivable, accounts payable and accrued liabilities, bank debt, other long term debt, commodity contracts and preferred shares. The carrying values of accounts receivable, accounts payable and accrued liabilities and bank debt approximate their fair values due to their relatively short periods to maturity.

The Company is required to classify fair value measurements using a hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy is as follows:

- Level 1 - quoted prices in active markets for identical assets or liabilities;
- Level 2 - inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly; and
- Level 3 - inputs for the asset or liability that are not based on observable market data.

The fair value of bank debt is level 1 it is determined using amounts held at/lent by financial institutions.

The Company's risk management policies are established to identify and analyze the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to market conditions and the Company's activities. The Company has exposure to credit risk, liquidity risk and market risk as a result of its use of financial instruments. This note presents information about the Company's exposure to each of the above risks and the Company's objectives, policies and processes for measuring and managing these risks. Further quantitative disclosures are included throughout these financial statements. The Board of Directors has overall responsibility for the establishment and oversight of the Company's risk management framework. The Board has implemented and monitors compliance with the risk management policies as set out herein:

### **a. Credit risk**

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations. A substantial portion of the Company's accounts receivable are with natural gas and liquids marketers and joint venture partners in the oil and gas industry and are subject to normal industry credit risks. Purchasers of the Company's natural gas and liquids are subject to credit review to minimize the risk of non-payment. As at March 31, 2012, the maximum credit exposure is the carrying amount of the accounts receivable and accruals of \$18,346,585 (2011 – \$16,109,194). As at March 31, 2012, the Company's receivables consisted of \$16,086,385 from joint venture partners and other trade receivables and

**YANGARRA RESOURCES LTD.**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**

For the three months ended March 31, 2012

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\$2,260,200 of revenue receivable from petroleum and natural gas marketers.

Receivables from petroleum and natural gas marketers are typically collected on the 25th day of the month following production. The Company's policy to mitigate credit risk associated with these balances is to establish marketing relationships with large purchasers. The Company historically has not experienced any significant collection issues with its petroleum and natural gas marketers. All of the revenue accruals and receivables from petroleum and natural gas marketers were received in April and May 2012.

Joint venture receivables are typically collected within one to three months of the joint venture bill being issued to the partner. The Company mitigates the risk from joint venture receivables by obtaining partner approval of capital expenditures prior to starting a project. However, the receivables are from participants in the petroleum and natural gas sector, and collection is dependent on typical industry factors such as commodity price fluctuations, escalating costs and the risk of unsuccessful drilling. Further risk exists with joint venture partners as disagreements occasionally arise which increases the potential for non-collection. For properties that are operated by the Company, production can be withheld from joint venture partners who are in default of amounts owing. In addition, the Company often has offsetting amounts payable to joint venture partners from which it can net receivable balances. The Company did not provide for any doubtful accounts nor was it required to write-off any receivables during the three months ended March 31, 2012. The Company would only choose to write-off a receivable balance (as opposed to providing an allowance) after all reasonable avenues of collection had been exhausted.

As at December 31, 2011, the Company considers its receivables to be aged as follows:

Not past due	\$	6,345,311
Past due by less than 90 days		8,364,708
Past due by more than 90 days		<u>3,636,566</u>
	\$	<u>18,346,585</u>

**b. Liquidity risk**

Liquidity risk is the risk that the Company will incur difficulties meeting its financial obligations as they are due. The Company's approach to managing liquidity is to ensure, as far as possible, that it will have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions without incurring unacceptable losses or risking harm to the Company's reputation.

The Company prepares annual capital expenditure budgets, which are regularly monitored and updated as considered necessary. The Company uses authorizations for expenditures on both operated and non-operated projects to further manage capital expenditures.

To facilitate the capital expenditure program, the Company has a credit facility agreement, as disclosed in note 5, which is regularly reviewed by the lender. The Company monitors its total debt position monthly. The Company also attempts to match its payment cycle with collection of petroleum and natural gas revenues on the 25th of each month. The Company anticipates it will have adequate liquidity to fund its financial liabilities through its future cash flows. The Company's financial liabilities are comprised of accounts payable and accrued liabilities, bank debt and the credit facility, which have expected maturities of less than one year resulting in their current classification on the statement of financial position

**YANGARRA RESOURCES LTD.**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**

For the three months ended March 31, 2012

**c. Market risk**

Market risk consists of interest rate risk, currency risk and commodity price risk. The objective of market risk management is to manage and control market risk exposures within acceptable limits, while maximizing returns. The Company may use both financial derivatives and physical delivery sales contracts to manage market risks. All such transactions are conducted in accordance with a risk management policy as set out herein:

i. Interest rate risk

Interest rate risk is the risk that future cash flows will fluctuate as a result of changes in market interest rates. The Company is exposed to interest rate fluctuations on its bank debt which bears interest at a floating rate. For the three months ended March 31, 2012, if interest rates had been 1% lower with all other variables held constant, earnings for the period would have been \$65,240 (2011 - \$23,585) higher, due to lower interest expense. An equal and opposite impact would have occurred had interest rates been higher by the same amount. The Company had no interest rate swap or financial contracts in place at March 31, 2012.

ii. Currency risk

Foreign currency exchange rate risk is the risk that the fair value or future cash flows will fluctuate as a result of changes in foreign exchange rates. All of the Company's petroleum and natural gas sales are denominated in Canadian dollars, however, the underlying market prices in Canada for petroleum and natural gas are impacted by changes in the exchange rate between the Canadian and United States dollar. The Company had no outstanding forward exchange rate contracts in place at March 31, 2012.

iii. Commodity price risk

Commodity price risk is the risk that the fair value or future cash flows will fluctuate as a result of changes in commodity prices. Commodity prices for petroleum and natural gas are impacted by world economic events that dictate the levels of supply and demand as well as the relationship between the Canadian and United States dollar, as outlined above.

**Selected Historical Financial Information**

	<b>2012</b>	2011	2011	2011
	<b>Q1(\$)</b>	Q4(\$)	Q3(\$)	Q2(\$)
Petroleum and natural gas sales	<b>6,907,412</b>	7,555,427	5,378,932	4,283,356
Net petroleum and natural gas revenue	<b>7,299,772</b>	7,327,783	5,306,646	3,468,715
Net income (loss)	<b>(1,790,789)</b>	(2,155,583)	4,106,091	1,665,821
Net income (loss) per share – basic	<b>(0.02)</b>	(0.02)	0.04	0.02
Net income (loss) per share – diluted	<b>(0.02)</b>	(0.02)	0.03	0.01
Cash flow from operations	<b>5,146,554</b>	5,686,411	4,967,853	3,151,665
Cash flow from operations per share – basic	<b>0.04</b>	0.05	0.04	0.03
Cash flow from operations per share – fully diluted	<b>0.04</b>	0.05	0.04	0.03
Net capital expenditures	<b>7,575,520</b>	19,735,557	19,005,315	7,160,655

**YANGARRA RESOURCES LTD.**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**  
For the three months ended March 31, 2012

	2011 Q1(\$)	2010 Q4(\$)	2010 Q3(\$)	2010 Q2(\$)
Petroleum and natural gas sales	3,524,544	2,864,802	1,821,333	839,054
Net petroleum and natural gas revenue	2,844,144	2,017,879	1,299,935	439,729
Net loss	(2,230,631)	(183,574)	(228,916)	(1,185,541)
Net loss per share – basic	(0.03)	(0.00)	(0.00)	(0.02)
Net loss per share – diluted	(0.02)	(0.00)	(0.00)	(0.02)
Cash flow from operations	2,535,251	1,567,756	921,972	59,390
Cash flow from operations per share – basic	0.03	0.02	0.02	0.00
Cash flow from operations per share – fully diluted	0.03	0.02	0.02	0.00
Net capital expenditures	18,124,663	16,760,003	2,689,049	3,756,574

### **Business Risks and Uncertainties**

The Company is exposed to several operational risks inherent in exploring, developing, producing and marketing crude oil and natural gas. These inherent risks include: economic risk of finding and producing reserves at a reasonable cost; financial risk of marketing reserves at an acceptable price given current market conditions; cost of capital risk associated with securing the needed capital to carry out the Company's operations; risk of environment impact; and credit risk of non-payment for sales contracts and joint venture partners.

The Company attempts to control operating risks by maintaining a disciplined approach to implementation of its exploration and development programs. Exploration risks are managed by hiring experienced technical professionals and by concentrating the exploration activity on specific core regions that have multi-zone potential where the Company has experience and expertise. The Company also generates internal prospects and participates in projects where ownership interest is considered sufficient to minimize risk. Operational control allows the Company to manage costs, timing and sales of production and to ensure new production is brought on-stream in a timely manner.

The Company maintains a comprehensive insurance program to reduce risk to an acceptable level and to protect it against significant losses.

### **Environmental Risks**

All phases of the oil and natural gas business present environmental risks and hazards and are subject to environmental regulation pursuant to a variety of federal, provincial and local laws and regulations. Compliance with such legislation can require significant expenditures and a breach could result in the imposition of fines and penalties, some of which could be material. Senior management continually assesses new and existing regulatory requirements and environmental risks and determines the impact these risks might have on the Company, as well as the appropriate actions necessary to manage those risks. These assessments and the resulting policy decisions are discussed quarterly with the Board of Directors which evaluates the performance and effectiveness of the Company's environmental policies and programs.

The Company's environmental responsibilities includes removing property, plant and equipment as well as reclaiming land and property to its original state, subsequent to the completion of oil and natural gas extraction activities. This requirement results in an asset retirement obligation that provides current recognition of estimated expenditures that will be incurred in the future. The Company's decommissioning liabilities are discussed in further detail under "Critical Accounting Estimates" below, as well as in note 6 to the Company's Condensed Interim Consolidated Financial Statements.

## **Disclosure Controls and Procedures**

The Company's certifying officers will file a Venture Issuer Basic Certificate with respect to the information contained in its financial statements and respective accompanying Management's Discussion and Analysis. The Venture Issuer Basic Certification includes a 'Notice to Reader' stating that the certifying officers do not make any representations relating to the establishment and maintenance of disclosure controls and procedures and internal control over financial reporting, as defined in National Instrument 52-109 – Certification of Disclosure in Issuers' Annual and Interim Filings.

## **Critical Accounting Estimates**

The preparation of the financial statements in accordance with IFRS requires management to make judgments, estimates and assumptions that affect reported amounts and presentation of assets, liabilities, revenues, expenses and disclosures of contingencies and commitments. Such estimates primarily relate to unsettled transactions and events at the statement of financial position date which are based on information available to management at each financial statement date. Actual results could differ from those estimated.

Judgments, estimates and assumptions are continuously evaluated and are based on management's experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

### Property and equipment

The Company capitalizes costs in connection with the development of its oil and gas projects. The measurement of these costs at each financial statement date requires estimates to be made with respect to equipment and drilling activities. The estimate of the percentage of completion of various projects at the financial statement date affects P&E additions and the related accrued liability. An increase in the measurement amount of these items would increase P&E and accrued liabilities accordingly.

### Reserves

Reserves and resources are used in the unit of production calculation for depletion and depreciation as well as impairment analysis. The quantity of reserves is subject to a number of estimates and projections including assessment of engineering data, projected future rates of production, commodity prices, regulatory changes, foreign exchange rates, operating costs and sustaining capital expenditures. These estimates and projections are uncertain as the Company does not have a long commercial production history to assist in the development of these forward-looking estimates. However, all reserve and associated financial information is evaluated and reported on by a firm of qualified independent reserve evaluators in accordance with the standards prescribed by applicable securities regulators.

The calculation of future cash flows based on these reserves is dependent on a number of estimates including: production volumes, facility performance, commodity prices, royalties, operating costs, sustaining capital, foreign exchange and tax rates. The price used in our assessment of future cash flows is based on the Company's independent evaluator's estimate of future prices and evaluated for reasonability by the Company against other available information. The Company believes these prices are reasonable estimates for a long-term outlook.

### Impairment

The Company assesses its P&E and E&E assets for possible impairment if there are events or changes in circumstances that indicate the carrying values of the assets may not be recoverable. Such indicators include changes in the Company's business plans, changes in commodity prices, evidence of physical damage and significant downward revisions to estimated recoverable volumes or increases in estimated future development expenditures.

# **YANGARRA RESOURCES LTD.**

## **MANAGEMENT'S DISCUSSION AND ANALYSIS**

For the three months ended March 31, 2012

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The assessment for impairment for P&E and E&E assets involves comparing the carrying value of the CGU with the higher of value in use calculations and fair value less costs to sell. Determination as to whether and how much an asset is impaired involves management estimates on highly uncertain matters such as future commodity prices, the effects of inflation on operating expenses, discount rates, production profiles and the outlook for regional supply-and-demand conditions for crude oil, natural gas and liquids. Impairment is recognized in earnings in the period in which carrying amount exceeded the recoverable amount. The Company has not recognized any impairment as at March 31, 2012.

### Depletion and depreciation

Depletion of resource assets is measured over the life of proved and probable reserves on a unit-of-production basis and commences when the wells are substantially complete and after commercial production has begun. Reserve estimates and the associated future capital can have a significant impact on earnings, as these are key components to the calculation of depletion. A downward revision in the reserve estimate or an upward revision to future capital would result in increased depletion, reduced earnings and reduced carrying value of petroleum and natural gas property assets.

### Decommissioning liabilities

The Company measures decommissioning liabilities at each financial statement date. The estimate is based on the Company's share of costs to reclaim the resource assets and certain facilities related to the projects as well as other resource assets associated with future expansions. To determine the future value of the liability, estimates of the amount, timing and inflation of the associated abandonment costs are made. The present value of the cost is recorded as the decommissioning liability using a risk-free discount rate. Due to the long-term nature of current and future project developments, abandonment costs will be incurred many years in the future. As a result of these factors, different estimates could be used for such abandonment costs and the associated timing. Assumptions of higher future abandonment costs, regulatory changes, higher inflation, lower risk-free rates or an assumption of earlier or specified timing of abandonment would cause the decommissioning liability of the corresponding asset to increase. These changes would also cause future accretion expenses to increase and future earnings to decrease.

### Deferred taxes

Deferred income tax assets and liabilities are recognized for the estimated future tax consequences attributable to differences between the financial statement carrying amount and the tax basis of assets and liabilities. An estimate is required for both the timing and corresponding tax rate for this reversal. Should these estimates change, it may impact the measurement of the Company's assets or liabilities as well as deferred tax recovery or expense recognized to earnings. Where unfavorable evidence exists, additional considerations and evidence for recognition of deferred tax assets is required. The Company has applied management's judgment and evaluated applicable factors necessary in making this determination and has concluded that the positive evidence in consideration of the estimated future cash flows based on reserve reports from the Company's independent engineers, does not sufficiently outweigh negative factors. The Company only recognizes deferred tax assets arising from unused tax losses to the extent that the Company has sufficient taxable temporary differences or it is probable that sufficient taxable profit will be available against which the unused tax losses can be utilized. The Company has not recognized a deferred tax asset.

### Contingencies

By their nature, contingencies will only be resolved when one or more of the future events occur or fail to occur. The assessment of contingencies inherently involves the exercise of significant judgment and estimates of the outcome of future events.

**YANGARRA RESOURCES LTD.**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**

For the three months ended March 31, 2012

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Other areas of estimates

The recognition of amounts in relation to stock-based compensation requires estimates related to valuation of stock options at the time of issuance. The fair value of foreign exchange contracts is calculated using valuation models that require estimates as to future market prices. By their nature, these estimates are subject to measurement uncertainty and the effect of changes in such estimates on the financial statements for current and future periods could be significant.